

PENSACOLA ASSOCIATION OF REALTORS®, Inc.

CONSENT TO SERVE

as an Officer or Director commencing January 1, 2026

1. I understand that by submitting this form, I consent to have my name submitted to the Nominating Committee to be considered as a candidate for the position of either an officer or director member of the Board of Directors of the Pensacola Association of Realtors® for 2026, and that this information will be posted on the Internet. I further understand that all candidates must be interviewed by the Nominating Committee.

NAME: _____ Cheryl Ann Young _____

OFFICE: _____ President-Elect _____

ADDRESS: _____ 2601 Bayou Blvd., Pensacola, FL 32503 _____

CELL PHONE: _____ 850-712-4742 _____ EMAIL: _____ cayoungrealtor@aol.com _____

2. I wish to interview for the position of:

☒ President-Elect ☐ Secretary/Treasurer ☐ Director

3. Please provide the following information:

Number of years as a member of PAR 33

Number of years in the real estate business 33

Real Estate Specialty (e.g., residential, commercial, property management, etc.)

residential, commercial, land development, condo, resort, investment

Have you received any disciplinary action from the Florida Real Estate Commission or been found Guilty of violating one or more Article of the Realtor® Code of Ethics within the past 3 years from the date of this application? Yes ☐ No ☒

If Yes, please explain including date and details. If you need more space, please use additional sheets. _____ Not applicable _____

4. What do you believe is the biggest challenge facing our Association today?

The biggest challenge facing our organization today is educating the public as to why they need a realtor, and the value of having a realtor handle their transaction. Secondly, we need to be sure that realtors can properly explain their value to the public while constantly continuing their education, especially involving the multiple changes to our forms, disclosures, and systems.

5. If elected, how would you recommend the association respond to this challenge? (please be as specific as possible)

It is important for realtor members to maintain our image as educated professionals in abiding by our Code of Ethics and practicing realtor etiquette in our daily interactions, both in and outside of real estate-related matters. Members, through direct interaction and invitation, should become more involved in our association by sharing their knowledge and/or feedback in forums that address current issues facing our members. Providing additional education for new members and creating refresher courses that are relevant to longstanding members is also of the utmost importance. Topics presented by the association must be current and relevant to encourage member involvement. Sending out short, professionally prepared, and properly approved member surveys asking what topics the membership would like to address would be of aid. There is also a need to promote our realtors, their experience and education, and significant contributions to our community: One such way would include the expansion of an editorial and community relations committee to improve our realtor impact and image, including realtor and committee spotlights. While we have made strides in these areas, we still have room for growth as the needs of the association and members constantly evolve with industry changes and challenges.

6. As a director or officer, you will be expected to attend monthly Directors meetings and selected other events throughout the year. Do you understand and agree to do so?

Yes ☒ No ☐

7. Do you support and contribute to RPAC? Yes ☒ No ☐

7a. If "yes", how much did you contribute in 2024 and how much will you contribute in 2025?

2024: _\$3000.00_____

2025: ___\$3000.00_____

7b. If "no", please explain: Not applicable

7c. Would you pledge to become at least a \$99 Club contribute each year you serve as an officer and/or director of the Association? Yes ☒ No ☐

8. As an officer or director of the Board, you will be representing the organization. Will you support positions taken by the PAR Board of Directors, even if you opposed the positions when they were being considered by the Board of Directors? Yes ☒ No ☐

If challenged, how will you respond to a member if asked about your personal feelings versus the Association's position?

The needs of the association and the benefits it provides to its members as a collective are more important than my or any other single member's personal feelings or opinions. What is best for the membership as a whole is the course of action that must be followed.

9. Please describe, in your own words, your perception of the role of the position for which you seek to be elected, and the reasons you feel you are best qualified to serve in this position.

As a member of the Pensacola Association of Realtors for over three decades, I believe I am qualified due to my experience as an agent, a broker/owner of a real estate company, and my involvement in local, regional, and national realtor associations. I am a full member of the Gulf Coast CMLS, Navarre Board of Realtors, Florida Realtors (FR), and National Association of Realtors (NAR). I have been a member of REBAC/ABR since its inception. I am a Certified Residential Specialist (CRS), a Military Relocation Professional, a member of Women's Council of Realtors (WCR), a candidate for CCIM, and a member of the Realtors Land Institute. I attend National Conferences such as NAR, RRC/CRS Sell-a-bration, Inman Connect, and FR and NAR Legislative Days Meetings. I am a Major Investor for RPAC and a member of the President's Circle as a Golden R. I have experience as a local director for PAR, and as a state director for FR and state committee officer/member for WCR. Leadership training has been a part of my positions as Past President-Elect and Past President for WCR where I received leadership training in Chicago and at National Conferences for spokesperson training. Monthly bootcamp zoom training meetings were ongoing from 2020 to 2022. I attended State leadership training to prepare for the upcoming year including budget and finance, standing

committees, strategic planning, membership engagement and goal setting. I have also been licensed as a realtor in Alabama since 1999, belonging to the Baldwin County Association of Realtors. I have an appreciation for the hard work, dedication, and commitment to ethics that it takes to be a successful realtor. I also believe it is imperative for our association to provide support and opportunities that are in the best interests of our members. The association must meet the daily challenges that practicing realtors face in meeting requirements and professional standards of serving the public while following our Code of Ethics, by-laws, and regulations. I have been present for the many changes our association has been through, including its adaptation to market conditions and consumer trends, as well as agency laws, system improvements, and challenges. I am committed to realtor education and support. As President-Elect, I understand my role will encompass learning, training, working, and assisting the President, working toward the goals planned for the association and its membership. I am ready, willing, able, and very excited for the opportunity to serve our organization. I believe in giving back, and now is the time for me to work within our association framework and parameters to lead in the direction that follows the mission of the association, supports the President, and most importantly, serves our members.

10. Please list any prior service to the REALTOR® organization and/or the community you would like the Nominating Committee to be aware of. If you need more space, please use additional sheets.

I have served in various volunteer capacities over many years, including facilitating events, writing articles, assisting with layout and proofing, and providing photographic artwork for our association's magazine. In addition, I have met with various committee members and the association executive director to determine content. I have solicited membership participation in those previously mentioned areas as well as promoted our events to the community in diverse forums. I have been a panelist for WCR Emerald Coast WIRE, and for WCR National in Chicago for the incoming WCR State Presidents' session on membership and event planning. I have been active in many community events including Pensacola Rowing Club, Impact 100, and Sertoma. I have served as a committee member for the Downtown Improvement Board (DIB) (later City of Pensacola) Parking & Traffic Committee during its public hearings regarding the transition of parking systems and other changes. Please reference number 12 for more details.

11. Service to PAR, FR, or NAR:

Committee Name	Dates Served	Position
PAR Editorial Committee	1993-2000.	Writer/Photographer/Vice-Chair/Member
Governmental Affairs	1993-2000.	Member/Volunteer
RPAC/Major Investor	2018-present.	2022-25 President's Circle
MLS Committee	2019-2022.	Member
Grievance Committee	2019-2020.	Member
Commercial Alliance Committee	2017-present.	Member
RRC/CRS Reg. Mastermind Ed. Comm.	2019-2023.	
WCR Committees	1994-2000.	Member/Volunteer
WCR Leadership Network/State	2020-2022.	Local Officer, President-Elect, President, State Committees, Protocol & Etiquette, By-laws, Education, Technology, Credentials, Budget & Finance, Top Gun, State President's Advisory Group
Florida Realtors Director	2021, 2023, 2024, 2025	
Florida Realtors Committees	2023, 2025, Education Curriculum Subcommittee, 2025 Land Use, Property Rights, and Sustainable Development Breakout Group; 2025 Legislative Think Tank	
PAR Director	2020-2025	

12. Community Service Involvement:

Pace Believer in Girls, Pace Center for Girls, Impact 100 Member from inception to present; Past President, Vice-President, and Secretary of Pensacola Children's Chorus Board of Directors; Past President of Pensacola High School PTSA; Past Area Vice-President of Escambia County PTA; Past Downtown Improvement Board Parking & Traffic Committee Member; City of Pensacola Parking & Traffic Committee Member; Past Seville Sertoma Secretary/Newsletter Editor; Past St. Jude Bike-a-thon Bike

By signing below I certify that the information provided above is true and accurate, that I have been a member for at least three years, and have not been found guilty of any Ethics violations during that time.

Date _____07/04/25__

Please note the following key points about the Consent to Serve forms and nomination process:

- All candidates for either an officer or director position, including those who may choose to be nominated from the floor, must submit a **Consent to Serve** form and be interviewed by the Nominating Committee.
- The Nominating Committee is scheduled to interview candidates on Wednesday, July 9, 2025 beginning at 9 a.m. at the PAR office.
- In order to provide adequate time to duplicate applications and schedule interviews, we would like to receive all **Consent To Serve** forms at PAR by 8am of business day on Monday, July 7, 2025.
- Forms received after July 7, 2025 will still be accepted, however priority consideration for interview scheduling will be given to applications received on or before that date.

Please either fax (850.432.2615) or email (laurie@pensacolarealtors.org) completed forms to Laurie Moritz at PAR. Once submitted, please call Laurie (850.434.5507) to verify PAR has received your form.